



Cabinet
15 December 2014

Report from the Director of Public Health

For Decision

Wards Affected:
ALL

Award of Contracts for Public Health Services

Not for Publication: Appendix 1

1.0 SUMMARY

- 1.1 This report seeks the approval of Cabinet to award contracts for the provision of Public Health services as required by Standing Order 88. This report summarises the process undertaken in tendering the separate contracts for Substance Misuse Services, Sexual Health Services, School Nursing and Post Health Check, and following the completion of the evaluation of tenders, recommends the award of each respective contract. The report also sets out the financial savings and other benefits associated with the individual contracts. The report provides an update on the collaboration between London boroughs on genitourinary medicine (GUM) services.

2.0 RECOMMENDATIONS

- 2.1 That Cabinet approve the awards of the public health service contracts listed under Tables 1, 2, 3 and 4 for an initial period of two years with the option to extend for a further period of up to two years.
- 2.2 That Cabinet note that the sum value of the Substance Misuse Service contracts is based on a estimated 2 year budget of £9.464 million and offers a full 2 year savings of £0.951m from 2015/16 and 2016/17 rising to £2.289m if extended to 2018/19.
- 2.3 That Cabinet note that the sum value of the Sexual Health Service contracts is based on a estimated 2 year budget of £2.544 million and offers a full 2 year savings of £0.001m from 2015/16 and 2016/17 rising to £0.004m if extended to 2018/19.
- 2.4 That Cabinet note that the sum value of the School Nursing Services contract is based on a estimated 2 year budget of £3.056 million and offers a full 2 year savings of £0.048m from 2015/16 and 2016/17 rising to £0.176m if extended to 2018/19.
- 2.5 That Cabinet note that the sum value of the Post Health Check Service contract is based on a estimated 2 year budget of £0.492 million meaning the new contract would equate to an

increase in cost of £0.003m 2015/16 and 2016/17 rising to £0.035m if extended to 2018/19.

- 2.6 That Cabinet gives approval to an exemption from the usual tendering requirements of Contract Standing Orders in accordance with Contract Standing Order 84(a) to permit the negotiation of 2016/17 Genito-Urinary Medicine ("GUM") contracts as detailed in paragraph 6.
- 2.7 That Cabinet delegates authority to the Director of Public Health, in consultation with the Director of Legal & Procurement and Chief Finance Officer, to participate in negotiation of 2016/17 Genito-Urinary Medicine contracts as set out in paragraph 6.
- 2.8 That Cabinet delegate to the Director of Public Health, in consultation with Director of Legal & Procurement, authority to finalise any outstanding contractual matters.

3.0 Procurement and Evaluation Process

- 3.1 Following the Cabinet meeting of 15 September 2014 which considered arrangements with regard to public health contracts, officers tendered for procurement the following Public Health Services: Substance Misuse Services, Sexual Health Services, School Nursing and Post Health Check. Bidders names are contained in confidential Appendix 1.
- 3.2 The Council decided to follow an open procurement process which is broadly set out below:
 - Pre-qualification (PQQ) stage – All bidders who expressed an interest would submit a tender at the same time of submission.
 - Invitation to Tender (ITT) – Final tenders submitted at the same time alongside the PQQ. These were evaluated and the preferred bidder selected. The Council then finalises clarifications only with the preferred bidder.
 - The proposed contract is awarded by Cabinet.
- 3.3 Overall, the Council wants to maintain quality and, with the current budget pressures, to obtain best value for money. To achieve this, the contract award criteria were:
 - 60% quality and 40% price/commercial considerations.The detailed evaluation methodology for each contract was as agreed by the 15th of September 2014 Cabinet.
- 3.4 The Core Evaluation Panel consisted of Council public health Officers from the Assistant Chief Executive's Office and from Environment and Neighborhoods, supplemented by advisors from HR, Finance, Legal, Health & Safety, Business Continuity, IT, Equalities, Customer Services and Sustainability, and by specialist advisors as relevant to each service. The Core Evaluation Panel reported to the Public Health Commissioning Steering Group and had delegated responsibility to:
 - Determine an organisation's ability to meet the requirements of the applicable service specification by using pre-determined scoring criteria for each phase of the procurement process. For the Post Health Check Service, this required attendance at a dialogue session with the bidder.
 - Score all bids through each of the different procurement phases, namely PQQ and ITT. Although Officers from specialised areas were involved in the evaluation process, the final scoring was agreed by the Core Evaluation Panel.

- Keep the Public Health Commissioning Steering Group updated during the key stages of the procurement process and make a recommendation to the Steering Group on the preferred bidder.
- Make a recommendation to Cabinet through the Director of Public Health to award the contract to the preferred bidder to provide services on behalf of the Council, based upon the service specification designed for those services.
- Keep auditable records of all meetings to ensure probity.
- Follow the principles of pre-determined cooperation and competition rules.

3.5 The tenders generated a lot of interest both pre-tender and after tenders were issued. However, few bids were received due either to providers bidding for other Local Authorities tenders at the same time or to the scope of services specified being of limited interest for providers.

4.0 Summary of the Substance Misuse Tenders

Table 1: Substance misuse services

	Service	Provider	Contract Value for 2 years	Savings as per estimated budget (in brackets) for 2 years	Overall Savings if contracts extended to 4 year period based on estimated budget
1	Substance misuse: treatment and recovery	Addaction	£1.176m	5%	8%
2	Substance misuse: outreach and engagement	Crime Reduction Initiatives Ltd (CRI)	£1.032m	4%	11%
3	Substance misuse: clinical prescribing	Central and North West London NHS Foundation Trust (CNWL)	£3.692m	10%	11%
4	Substance misuse: counselling and day programme	Central and North West London NHS Foundation Trust (CNWL)	£0.511m	5%	8%
5	Substance misuse: criminal justice work	Westminster Drug Project	£1.222m	22%	23%
6	Substance misuse: young people's services (Substance Misuse and Sexual Health)	Addaction	£0.877m	7%	10%
		Total	£8.513m	10%	12%

Note: Contract will only be extended beyond the 2 year term based on performance and budget availability.

4.1 The new service specifications improve access to services by moving beyond the traditional 9am – 5pm model ensuring that services, including clinical services, are open evenings and weekends, offering greater flexibility to service users.

- 4.2 The award of contract will bring together clinical prescribing and counselling services onto one site at Wembley Centre for Health and Care. This will save on current project management and estate costs and also ensure that opiate users seeking to engage in abstinence based recovery programmes have a greater chance of success and be supported to avoid relapse and re-engagement back into clinical prescribing programme.
- 4.3 The new integrated service for young people brings together for the first time substance misuse and sexual health interventions into a single service which will offer greater flexibility for young people.

Service User Involvement

- 4.4 For substance misuse services, service user Recovery Champions from B3 were fully involved from inputting into the service design through to evaluation of all the submitted bids at PQQ and ITT. Service users received training and support from Council procurement Officers to enable them to participate effectively.
- 4.5 The service users provided critical analysis where it was required but also positive feedback on how the proposed service models would be recovery focused and able to demonstrate robust outcomes.

Treatment & Recovery Services

- 4.6 This service will provide a range of throughcare and aftercare interventions for people with problematic use of drugs and alcohol and deliver treatment services which are focused on recovery and abstinence.
- 4.7 The evaluation panel consisted of Council Officers and service users who evaluated the sole bid based on the pre-existing criteria.
- 4.8 There were a total of 53 expressions of interest received, but only 1 tender submission.
- 4.9 The Evaluation Panel (which called on specialists from different areas) read the bid and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 2**.
- 4.10 Addaction were selected as preferred bidder as the bid achieved an overall quality score of 47.7 out of 60 and 17.52 for price, giving an overall score of 65.22.

Outreach & Engagement Services

- 4.11 The service will provide targeted advice, information and supporting referrals to services for hard to reach groups of drug and alcohol mis-users.
 - 4.12 The Evaluation Panel consisted of Council Officers and service users who evaluated the sole bid based on the pre-existing criteria.
 - 4.13 There were a total of 53 expressions of interest received, but only 1 tender submission.
 - 4.14 The Evaluation Panel (which called on specialists from different areas) read the bid and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 3**.
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- 4.15 Crime Reduction Initiatives Ltd (CRI) were selected as preferred bidder as the bid achieved an overall quality score of 48 out of 60 and 17.50 for price, giving an overall score of 65.50.

Clinical Prescribing Services

- 4.16 The service will provide a range of clinical interventions including substitute prescribing and shared care with primary care for people with problematic use of drugs and alcohol.
- 4.17 The Evaluation Panel consisted of Council Officers and service users who evaluated the 2 bids based on the pre-existing criteria.
- 4.18 There were a total of 53 expressions of interest received, but only 2 tender submissions.
- 4.19 The Evaluation Panel (which called on specialists from different areas) read the 2 bids and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 4**.
- 4.20 Central and North West London NHS Foundation Trust (CNWL) were selected as preferred bidder as the bid achieved an overall quality score of 46.8 out of 60 and 19.14 for price, giving an overall score of 65.94.

Counselling & Day Programme Services

- 4.21 This service will provide a range of counselling interventions, structured psychosocial programmes and an abstinence based structured programme. The service will be delivered in a range of community languages and will also include advice and support for families and partners.
- 4.22 The Evaluation Panel consisted of Council Officers and service users who evaluated the 2 bids based on the pre-existing criteria.
- 4.23 There were a total of 53 expressions of interest received, but only 2 tender submissions.
- 4.24 The Evaluation Panel (which called on specialists from different areas) read the 2 bids and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 5**.
- 4.25 Central and North West London NHS Foundation Trust (CNWL) were selected as preferred bidder as the bid achieved an overall quality score of 46.8 out of 60 and 17.5 for price, giving an overall score of 64.30.

Criminal Justice Services

- 4.26 This service specification is intended for offenders with substance misuse related issues who are in contact with the criminal justice system in Brent.
- 4.27 The Evaluation Panel consisted of Council Officers and service users who evaluated the 1 bid based on the pre-existing criteria.
- 4.28 There were a total of 53 expressions of interest received, but only 1 tender submission.
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- 4.29 The Evaluation Panel (which called on specialists from different areas) read the bid and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 6**.
- 4.30 Westminster Drugs Project (WDP) were selected as preferred bidder as the bid achieved an overall quality score of 48.6 out of 60 and 17.65 for price, giving an overall score of 66.25.

Young People's Services (Substance Misuse and Sexual Health)

- 4.31 This service will provide a range of early intervention and prevention to young people in a range of settings, with targeted one to one sessions (including individual treatment plans if required), group sessions, training, satellite drop-ins and outreach. The new service specification brings together substance misuse and sexual health services for young people.
- 4.32 The Evaluation Panel consisted of Council Officers and service users who evaluated the sole bid based on the pre-existing criteria.
- 4.33 There were a total of 53 expressions of interest received, but only 1 tender submission.
- 4.34 The Evaluation Panel (which called on specialists from different areas) read the bid and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 7**.
- 4.35 Addaction were selected as preferred bidder as the bid achieved an overall quality score of 50.4 out of 60 and 17.70 for price, giving an overall score of 68.10.

5.0 Summary of Sexual Health Services

Table 2. Sexual Health Services

Service	Provider	Contract Value for 2 years	Savings as per estimated budget (in brackets) for 2 years	Overall Savings if contracts extended to 4 year period based on estimated budget
Community contraceptive and Sexual Health services (CaSH)	Central and North West London NHS Foundation Trust (CNWL)	£1.800m	No financial savings but historical NHS inflation avoided	No financial savings but historical NHS inflation avoided
Chlamydia screening: programme management & testing of samples	Terence Higgins Trust	£0.504m	0.3%	0.3%
Local HIV prevention	Terence Higgins Trust	£0.239m	0.3%	0.3%
	Total	£2.543m	0.1%	0.1%

Note: Contract will only be extended beyond the 2 year term based on performance and budget availability.

Local HIV Prevention Services

- 5.1 This service will deliver an outreach and partnership engagement programme to raise awareness of the risk of HIV and sexually transmitted infections among high risk groups notably Black Africans and men who have sex with men. The service will develop a range of community engagement programmes to tackle stigma and discrimination associated with HIV and will promote access to HIV testing.
- 5.2 The Evaluation Panel consisted of Council Officers and clinical experts who evaluated the bids based on the pre-existing criteria.
- 5.3 There were a total of 40 expressions of interest received, but only 4 tender submissions.
- 5.4 The Evaluation Panel (which called on specialists from different areas) read these 4 bids and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 8**.
- 5.5 Terence Higgins Trust (THT) were selected as preferred bidder as the bid achieved an overall quality score of 45 out of 60 and 13.80 for price, giving an overall score of 58.80.

Community Contraceptive Services (CaSH)

- 5.6 The service will provide open access, high quality evidence based provision for contraception and sexual health services which are responsive to the needs of local populations. The new specification improves access to CaSH services within Brent and has a greater emphasis on prevention of sexual ill health.
- 5.7 The Evaluation Panel consisted of Council Officers and clinical experts who evaluated the bid based on the pre-existing criteria.
- 5.8 There were a total of 30 expressions of interest received, but only 1 tender submission.
- 5.9 The Evaluation Panel (which called on specialists from different areas) read the bid and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 9**.
- 5.10 Central and North West London NHS Foundation Trust (CNWL) were selected as preferred bidder as it achieved overall quality score of 45.6 out of 60 and 18 for price, giving an overall score of 63.60.

Chlamydia Programme Management & Testing Services

- 5.11 The service will support the delivery of the following Public Health Outcome Framework indicator: Chlamydia screening detection rate (15 - 24 year olds). In order to reduce risk and streamline contract management, the new specification combines the management of the Programme with the testing of samples which are currently contracted separately.
 - 5.12 The Evaluation Panel consisted of Council Officers and clinical experts who evaluated the bids based on the pre-existing criteria.
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- 5.13 There were a total of 44 expressions of interest received, but only 3 tender submissions.
- 5.14 The Evaluation Panel (which called on specialists from different areas) read these 3 bids and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 10**.
- 5.15 Terence Higgins Trust (THT) were selected as preferred bidder as the bid achieved an overall quality score of 43.80 out of 60 and 13.79 for price, giving an overall score of 57.59.

6.0 Genitourinary Medicine (GUM)

- 6.1 Cabinet has previously agreed to Brent Council's collaboration with other London boroughs in the London Sexual Health Services Transformation Project. This Project has evolved from the work led by the West London Alliance working in partnership with an increasing number of other Councils to collaboratively negotiate with GUM providers.
- 6.2 GUM services are open access with activity based contracts. This means Brent residents may access services anywhere without referral and the Council is liable for the cost of this activity. Many Brent residents do access services at our local provider (London North West Healthcare Trust) but others use clinics elsewhere, notably in Central London. Through collaborative negotiation, Councils including Brent have been able to negotiate acceptable tariff prices, standard service specifications and Key Performance Indicators (KPIs). For Brent this equated to £253,000 (6% of contract value) of avoided cost in 2014/15.
- 6.3 Recognising the advantage of this collaboration, Cabinet has previously delegated authority to the Director of Public Health, in consultation with the Director of Legal & Procurement and the Chief Finance Officer, to participate in the negotiation and direct award of 2015/16 GUM contracts.
- 6.4 The London Sexual Health Services Transformation Project has undertaken a needs assessment, analysis of the patient flow data, interviews with commissioning and public health leads in each Council involved, a review of the legal and policy environment and some exploration of the possible alternatives to the traditional service models. From this work, it is clear that there is a strong case for change, based on five elements.
- London has the highest rates of STIs in England.
 - Significant numbers of residents from every London borough are accessing services in central London.
 - There is a significant imbalance in the commissioner/provider relationship. Service development has typically been provider-led. No single Council has sufficient leverage to deliver significant system-level change
 - The systems for clinical governance need improvement. Patient flows and the lack of a 'helicopter view' of what is taking place within individual services make it difficult for councils to have sufficient assurance over quality and safety.
 - Growth in demand for these services and costs of healthcare are likely to significantly outpace growth in the Public Health Grant. In addition the open access nature of the services means that it is difficult to control or predict demand.
- 6.5 The case for change leads to 2 key conclusions:
- Significant change is required to the traditional models of service delivery

- Collaboration on a wide scale across councils is needed to deliver the level of change required and to commission these services more effectively

6.6 The next phase for the Project is to develop the proposed new service model with key stakeholders such as clinicians, patients and the third sector. In addition, work is needed to establish the most appropriate procurement strategy and approach and to determine in detail the partnerships required for each procurement exercise. It is anticipated that this work will entail new contracts starting to come into place from April 2017.

6.7 While this is ongoing, it is proposed that the Councils continue to work together to leverage best value out of existing contracts, through collaborative negotiation. As we do not anticipate being able to implement the new models before 2017/16, Officers recommend that Brent explores with partner Boroughs the potential additional leverage a two year award of GUM contracts would allow.

7.0 School Nursing Services

7.1 This service provides public health services for school-aged children (5-19) at maintained schools and academies in Brent.

Table 3. Children's services

Service	Provider	Contract Value for 2 years	Savings as per estimated budget (in brackets) for 2 years	Overall Savings if contracts extended to 4 year period based on estimated budget
School nursing	Central London Community Healthcare NHS Trust	£3.008m	2%	3%

7.2 The Evaluation Panel consisted of Council Officers and clinical experts who evaluated the bids based on the pre-existing criteria.

7.3 There were a total of 24 expressions of interest received, but only 3 tender submissions.

7.4 The Evaluation Panel (which called on specialists from different areas) read these 3 bids and provided quality scores. Pricing scores were evaluated separately by the Council's finance Officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 11**.

7.5 Central London Community Healthcare NHS Trust were selected as preferred bidder as it achieved overall quality score of 46.20 out of 60 and 22.85 for price, giving an overall score of 69.05.

8.0 Post Health Check Intervention Services

8.1 NHS health checks are one of the mandated local authority public health responsibilities. The Council commissions health checks from GPs in Brent through a qualified provider list. This new post health check service aims to prevent cardiovascular disease, diabetes

mellitus and hypertension in those who have been identified as high risk through Brent's NHS Health Checks Programme. The new tighter specification combines two current services and will provide to a wider cohort of eligible patients, with services accessible across the borough and simplified referral by GPs.

Table 4: Community services

Service	Provider	Contract Value for 2 years	Savings as per estimated budget (in brackets) for 2 years	Overall Savings if contracts extended to 4 year period based on estimated budget
Post Health Check Intervention Service	London North West Healthcare NHS Trust	£0.4994m	No financial savings but historical NHS inflation avoided	No financial savings but historical NHS inflation avoided

8.2 The Evaluation Panel consisted of Council Officers who evaluated the bids based on the pre-existing criteria.

8.3 There were a total of 40 expressions of interest received, but only 1 tender submission.

8.4 The Evaluation Panel (which called on specialists from different areas such as nutrition and sports services) read the bid and provided quality scores. Pricing scores were evaluated separately by the Council's finance officers. The pricing scores were then agreed by the Evaluation Panel. The final scores are set out in **Appendix 12**.

8.5 London North West Healthcare NHS Trust were selected as preferred bidder as it achieved overall quality score of 31.80 out of 60 and 17.50 for price, giving an overall score of 49.40.

9.0 London Living wage

9.1 All above services are London Living wage compliant.

10.0 Risks

10.1 There has been careful attention to managing and reducing the risks. A summary of the key risks and mitigation are set out below.

Description	Impact (1 -5)	Probability (1 - 5)	RAG Status	Preventative/ Mitigating Actions
RISKS DURING MOBILISATION				
CONTRACT EXECUTION Delay in signing the contract would have an impact on the timeframe available for the mobilisation of the services.	3	1	Green	The services agreement was clarified with the bidders throughout the procurement process to ensure rapid contract signature. No significant or materials changes are anticipated.

Description	Impact (1 -5)	Probability (1 - 5)	RAG Status	Preventative/ Mitigating Actions
STAFF ENGAGEMENT Contractor does not carry out adequate staff engagement.	3	1	Green	TUPE from incumbent contractors to be monitored. All contracts.
SERVICE CONFIGURATION Contractor fails to complete service configurations during the mobilisation period and the performance of services is affected at Contract commencement.	3	1	Green	The preferred Bidder's approach to service configuration was clarified throughout the procurement process and raises no concerns. Council officers will support and facilitate the mobilisation plan of the preferred bidder for each service.
RISKS DURING THE OPERATION OF THE CONTRACT				
LEGISLATION General changes in law and/or contract specific lead to higher contract costs.	3	2	Green	The preferred bidders have extensive experience of managing contracts of this type and duration to ensure flexibility and responsiveness to legislative changes. The Contractor's approach to legislative changes and good practice trends was discussed throughout the procurement process and raises some concerns for Chlamydia Services .
ENVIRONMENTAL Contractor fails to design, provide and manage the Services in a sustainable way to minimise the environmental impact of the operations and reduce carbon emissions.	2	1	Green	A Contract Target requires the Contractor to reduce the environmental impact of the operations and reduce carbon emissions.

11.0 Staffing Implications

- 11.1 There are no TUPE implications for Council staff. However, where there has been a service provision change to current services, TUPE will apply from awarding these contracts: Counselling Services (EACH), Young People's Services (SHOC, African Child), Chlamydia Programme Management (London North West Healthcare NHS Trust), Chlamydia Testing (The Doctors Laboratory), Local HIV prevention (CHAT), School Nursing (London North West Healthcare NHS Trust – formerly known as the North West London Hospital NHS Trust).
- 11.2 As stated in 11.1, there are TUPE implications for current providers arising from awarding the identified contracts above. Information was provided by the incumbent providers for the purpose of TUPE and although the details are not known, contractor to contractor transfers

will take place. There are no financial implications for the Council, which merely acts as a conduit for disseminating up to date TUPE information to the prospective tenderers.

12.0 Financial Implications

- 12.1 The table below summarises the estimated budgets set for the contracts against the proposed new contract values from April 2015.

Services	Estimated Budget (Two Year Value)	New Contract (Two Year Value)	Net Saving
Substance Misuse Services	£9.464m	£8.513m	(£0.951m)
Sexual Health Services	£2.5464m	£2.543m	(£0.003m)
Children's Services	£3.056m	£3.008m	(£0.048m)
Community Services	£0.492m	£0.497m	£0.007m
Total	£15.558m	£14.563m	(£0.995m)

- 12.2 There is an approximate two year saving in contract value of £0.995m over financial years 2015/16 and 2016/17. The approximate four year saving if all contracts were extended would be £2.430m.
- 12.3 Part of this saving can be attributed to changes in scope and specification to some contracts. This also includes planned efficiency savings (submitted by bidders as part of the tender process) over the duration of the proposed contracts. These are detailed more fully in tables 1, 2, 3 and 4 aforementioned.
- 12.4 The duration of these contracts will cover at least financial years 2015/16 and 2016/17 with the option to extend through 2017/18 and 2018/19. The Public Health grant allocation for 2015/16 is £18.848m. Future years grant allocations are not known at this point in time. These contract costs will represent a priority commitment upon this grant allocation. There is no expected additional cost to the council, including TUPE implications, arising from these contracts.
- 12.5 The tender process undertaken incorporated a thorough financial evaluation of all bidders focusing on price, budgeted costs and efficiency plans that contributed 40% of the Evaluation Panels' final decision.
- 12.6 The Public Health budget is monitored as part of the Councils ongoing budget monitoring process. These proposed contracts will form part of that process upon their commencement, should the recommendations be approved.

13.0 Legal Implications

- 13.1 The 2012 Health and Social Care Act ("the Act") introduced changes by a series of amendments to the National Health Service Act 2006. The Act gives local authorities a duty to take such steps as it considers appropriate to improve the health of the people in its area. In general terms, the Act confers on local authorities the function of improving public health and gives local authorities considerable scope to determine what actions it will take in pursuit of that general function.
- 13.2 Each of the proposed contracts identified in this report for award have contract values in excess of the relevant threshold under the Public Contracts Regulations 2006 ("the EU

Procurement Regulations”) for Services contracts. Currently all these public health services are classified as Part B Services under the EU Procurement Regulations and as such were tendered and evaluated in accordance with the EU Procurement Regulations, the Treaty on the Function of the European Union principals and the Council’s Contract Standing Orders.

- 13.3 Council officers forming part of the Core Evaluation Panel were assisted by professional consultants (where specific clinical governance and advice was required) and each of the bids were assessed in accordance with the council’s published award criteria and evaluation methodology.
- 13.4 The value of all the proposed contracts recommended for award in this report are classed as High Value Contracts under the Council’s Contract Standing Orders and Financial Regulations. Therefore, for High Value Contracts the Council’s Cabinet is required to formally review the procurement process so as in order to determine whether to award the contracts recommended in the report.
- 13.5 For the reasons detailed in paragraph 4.16, Officers seek approval to permit the negotiation of 2016/17 GUM contracts. This proposal is not in accordance with the Council’s usual procurement procedures as set out in Contract Standing Orders and Financial Regulations. The Cabinet is however permitted to grant an exemption from the usual tendering requirements under Contract Standing Order 84(a) to permit these proposals where there are good operational and / or financial reasons. Members are referred to paragraphs 4.16 for the reasons.

14.0 Diversity Implications

- 14.1 The Council will need to comply with the Equality Act 2010 in the provision of Public Health Services and the NHS Constitution when making decisions affecting the delivery of public health in its area.
- 14.2 An Equalities Assessment has been carried out and is included as Appendix 13.

15.0 Staffing/Accommodation Implications

- 15.1 The Public Health services are currently provided by a number of external contractors and there are no implications for Council staff or accommodation arising from this procurement.

16.0 Public Services (Social Value) Act 2012

- 16.1 Since 31st January 2013, the council, in common with all public authorities subject to the EU Regulations, has been under a duty pursuant to the Public Services (Social Value) Act 2012 to consider how the services being procured might improve the economic, social and environmental well-being of its area; and how, in conducting the procurement process, the Council might act with a view to securing that improvement; and whether the council should undertake consultation. This duty applies to the procurement of the proposed contract as Part B Services over the threshold for application of the EU Regulations are subject to the requirements of the Public Services (Social Value) Act 2012.
- 16.2 The services being procured have as their primary aim improving the social and economic wellbeing of some of the most disadvantaged groups in Brent. Users are regularly consulted to ensure the services meet their needs and the views of users will be taken into account in procuring services.

16.3 All contractors will be required to pay London Living Wage for all Public Health services contracts.

Background Papers

Authority to Tender Public Health Contracts. Executive 13th January 2014.

Update on Public Health Service Contracts. Cabinet 15th September 2014.

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Appendices

Appendix 1 (Confidential)	Bidder Details
Appendix 2	Evaluation Details
Appendix 3	Evaluation Details
Appendix 4	Evaluation Details
Appendix 5	Evaluation Details
Appendix 6	Evaluation Details
Appendix 7	Evaluation Details
Appendix 8	Evaluation Details
Appendix 9	Evaluation Details
Appendix 10	Evaluation Details
Appendix 11	Evaluation Details
Appendix 12	Evaluation Details
Appendix 13	Equality Analysis for the Public Health Contracts

APPENDIX 2 – PQQ & ITT EVALUATION SCORING (TREATMENT & RECOVERY SERVICES)

PQQ Scores:

Rank **Score** **%** **Company**

1 **83.39** 83.39 Bidder 1

Tender Scores:

	Bidder 1
Prices	
Quality scores (out of 60%)	47.7
Price Score (out of 35%)	17.50
Efficiency Savings (out of 5%)	0.2
Total score	65.22

APPENDIX 3 – PQQ & ITT EVALUATION SCORING (OUTREACH & ENGAGEMENT SERVICES)

PQQ Scores:

<u>Rank</u>	<u>Score</u>	<u>%</u>	<u>Company</u>
1	80.95	80.95	Bidder 1

Tender Scores:

	Bidder 1
Prices	
Quality scores (out of 60%)	48
Price Score (out of 35%)	17.50
Efficiency Savings (out of 5%)	0
Total score	65.50

APPENDIX 4 – PQQ & ITT EVALUATION SCORING (CLINICAL PRESCRIBING SERVICES)

PQQ Scores:

Rank **Score** **%** **Company**

1 **80.39** 80.39 Bidder 1

2 **79.39** 79.39 Bidder 2

Tender Scores:

	Bidder 1	Bidder 2
Prices		
Quality scores (out of 60%)	42.6	46.8
Price Score (out of 35%)	16.00	18.99
Efficiency Savings (out of 5%)	0.15	0.15
Total score	58.75	65.94

APPENDIX 5 – PQQ & ITT EVALUATION SCORING (COUNSELLING & DAY PROGRAMME SERVICES)

PQQ Scores:

Rank Score % Company

1 **79.39** 79.39 Bidder 1

2 **77** 77.00 Bidder 2

Tender Scores

	Bidder 1	Bidder 2
Prices		
Quality scores (out of 60%)	46.8	36
Price Score (out of 35%)	17.50	17.50
Cost of Service (out of 5%)		
Total score	64.30	53.50

APPENDIX 6 – PQQ & ITT EVALUATION SCORING (CRIMINAL JUSTICE SERVICES)

PQQ Scores:

Rank **Score** **%** **Company**

1 **80.98** 80.98 Bidder 1

Tender Scores:

	Bidder 1
Prices	
Quality scores (out of 60%)	48.6
Price Score (out of 35%)	17.50
Efficiency Savings (out of 5%)	0.15
Total score	66.25

APPENDIX 7 – PQQ & ITT EVALUATION SCORING (YOUNG PEOPLE’S SERVICES – SUBSTANCE MISUSE & SEXUAL HEALTH)

PQQ Scores:

<u>Rank</u>	<u>Score</u>	<u>%</u>	<u>Company</u>
1	83.17	83.17	Bidder 1

Tender Scores:

	Bidder 1
Prices	
Quality scores (out of 60%)	50.4
Price Score (out of 35%)	17.50
Efficiency Savings (out of 5%)	0.2
Total score	68.10

APPENDIX 8 – PQQ & ITT EVALUATION SCORING (LOCAL HIV PREVENTION SERVICES)

PQQ Scores:

Rank	Score	%	Company
1	85.23	85.23	Bidder 4
2	74.54	74.54	Bidder 2
3	65.46	65.46	Bidder 3
4	53.53	53.53	Bidder 1 – Did not pass PQQ.

Tender Scores:

	Bidder 1	Bidder 2	Bidder 3	Bidder 4
Prices				
Quality scores (out of 60%)		44	40	45
Price Score (out of 35%)		14.63		13.80
Efficiency Savings (out of 5%)		0.1		0
Total score	0.00	58.53		58.80

APPENDIX 9 – PQQ & ITT EVALUATION SCORING (COMMUNITY CONTRACCEPTIVE SERVICES)

PQQ Scores:

Rank Score % Company

1 **91.40** 91.40 Bidder 1

Tender Scores:

	Bidder 1
Prices	
Quality scores (out of 60%)	45.6
Price Score (out of 30%)	15.00
Cost of Service (out of 5%)	3
Efficiency Savings (out of 5%)	0
Total score	63.60

APPENDIX 10 – PQQ & ITT EVALUATION SCORING (CHLAMYDIA PROGRAMME MANAGEMENT AND TESTING SERVICES)

PQQ Scores:

<u>Rank</u>	<u>Score</u>	<u>%</u>	<u>Company</u>	<u>.</u>
1	84	84.00	Bidder 1	
2	79.80	79.80	Bidder 2	
3	67.60	67.60	Bidder 3	

Tender Scores

	Bidder 1	Bidder 2	Bidder 3
Prices			
Quality scores (out of 60%)	40.2	43.8	31.8
Price Score (out of 35%)	13.57	13.69	
Cost of Service (out of 5%)	0.1	0.1	
Efficiency Savings (out of 5%)	0		
Total score	53.87	57.59	31.80

APPENDIX 11 – PQQ & ITT EVALUATION SCORING (SCHOOL NURSING SERVICES)

PQQ Score

Rank	Score	%	Company
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1	76.88	76.88	Bidder 1
2	73.23	73.23	Bidder 2
3	72.61	72.61	Bidder 3

Tender Scores

	Bidder 1	Bidder 2	Bidder 3
Prices			
Quality scores (out of 60%)	46.2	33	40.5
Price Score (out of 30%)	17.85	17.06	10.08
Cost of Service (out of 5%)	4		3
Efficiency Savings (out of 5%)	1		3
Total score	69.05	50.06	56.58

APPENDIX 12 – PQQ & ITT EVALUATION SCORING (POST HEALTH CHECK INTERVENTION SERVICES)

PQQ Score

Rank	Score	%	Company
1	66	66.00	Bidder 1

Tender Score

	Bidder 1
Prices	
Quality scores (out of 60%)	31.80%
Price Score (out of 35%)	0.18
Efficiency Savings (out of 5%)	1%
Total score	49%