

APPENDIX 2
HEMOCARE FRAMEWORK CONTRACT
EVALUATION GRID

SQ stage Fail – 76 tenderers

Contractor 1	Failed
Contractor 2	Failed
Contractor 4	Failed
Contractor 9	Failed
Contractor 14	Failed
Contractor 15	Failed
Contractor 17	Failed
Contractor 24	Failed
Contractor 27	Failed
Contractor 28	Failed
Contractor 32	Failed
Contractor 34	Failed
Contractor 35	Failed
Contractor 36	Failed
Contractor 38	Failed
Contractor 39	Failed
Contractor 40	Failed
Contractor 41	Failed
Contractor 44	Failed
Contractor 45	Failed
Contractor 46	Failed
Contractor 49	Failed
Contractor 50	Failed
Contractor 55	Failed
Contractor 56	Failed
Contractor 59	Failed
Contractor 60	Failed
Contractor 61	Failed
Contractor 62	Failed
Contractor 63	Failed
Contractor 64	Failed
Contractor 67	Failed
Contractor 70	Failed
Contractor 71	Failed
Contractor 72	Failed
Contractor 73	Failed
Contractor 75	Failed
Contractor 76	Failed
Contractor 81	Failed
Contractor 82	Failed
Contractor 86	Failed
Contractor 87	Failed
Contractor 90	Failed
Contractor 91	Failed
Contractor 92	Failed
Contractor 93	Failed

Contractor 94	Failed
Contractor 96	Failed
Contractor 97	Failed
Contractor 98	Failed
Contractor 100	Failed
Contractor 103	Failed
Contractor 105	Failed
Contractor 111	Failed
Contractor 114	Failed
Contractor 115	Failed
Contractor 116	Failed
Contractor 117	Failed
Contractor 118	Failed
Contractor 125	Failed
Contractor 129	Failed
Contractor 131	Failed
Contractor 133	Failed
Contractor 135	Failed
Contractor 136	Failed
Contractor 137	Failed
Contractor 139	Failed
Contractor 140	Failed
Contractor 143	Failed
Contractor 144	Failed
Contractor 150	Failed
Contractor 156	Failed
Contractor 161	Failed
Contractor 163	Failed
Contractor 165	Failed
Contractor 167	Failed

Award Stage – Results of 74 organisation who submitted a home care tender

Award stage

Question	Criteria weighting	Score Con 3	Con 3	Score Con 5	Con 5	Score Con 6	Con 6	Score Con 7	Con 7	Score Con 8	Con 8	Score Con 10	Con 10	Score Con 12	Con 12
Q1 Communication	17%	2	6.80%	2	6.80%	3	10.20%	0	0.00%	2	6.80%	3	10.20%	2	6.80%
Q2 Diversity	16%	3	9.60%	3	9.60%	3	9.60%	4	12.80%	3	9.60%	3	9.60%	2	6.40%
Q3 Recruitment and resources	11%	3	6.60%	4	8.80%	3	6.60%	3	6.60%	3	6.60%	4	8.80%	1	2.20%
Q4 Delivering Homecare services	13%	2	5.20%	3	7.80%	3	7.80%	3	7.80%	3	7.80%	4	10.40%	2	5.20%
Q5 Building relationships	19%	2	7.60%	3	11.40%	3	11.40%	3	11.40%	3	11.40%	4	15.20%	2	7.60%
Q6 Safeguarding	14%	2	5.60%	3	8.40%	4	11.20%	2	5.60%	2	5.60%	5	14.00%	2	5.60%
Quality - Sub total score	90%		41.40%		52.80%		56.80%		44.20%		47.80%		68.20%		33.80%
1) Strong Foundations	3.0%	1	0.60%	2	1.20%	4	2.40%	3	1.80%	3	1.80%	3	1.80%	2	1.20%
2) Every Opportunity to Succeed	4.5%	0	0.00%	3	2.70%	3	2.70%	2	1.80%	3	2.70%	3	2.70%	3	2.70%
3) A future built for everyone, an economy fit for all	2.5%	1	0.50%	0	0.00%	3	1.50%	2	1.00%	3	1.50%	2	1.00%	2	1.00%
Social value - Sub total score	10%		1.1%		3.9%		6.6%		4.60%		6.00%		5.50%		4.90%
Total Score	100%		42.50%		56.70%		63.40%		48.80%		53.80%		73.70%		38.70%

Question	Criteria weighting	Score Con 13	Con 13	Score Con 16	Con 16	Score Con 19	Con 19	Score Con 20	Con 20	Score Con 21	Con 21	Score Con 22	Con 22	Score Con 23	Con 23
Q1 Communication	17%	2	6.80%	1	3.40%	3	10.20%	1	3.40%	4	13.60%	2	6.80%	3	10.20%
Q2 Diversity	16%	3	9.60%	2	6.40%	3	9.60%	2	6.40%	3	9.60%	4	12.80%	4	12.80%
Q3 Recruitment and resources	11%	4	8.80%	2	4.40%	4	8.80%	2	4.40%	3	6.60%	4	8.80%	4	8.80%
Q4 Delivering Homecare services	13%	3	7.80%	2	5.20%	3	7.80%	2	5.20%	4	10.40%	3	7.80%	3	7.80%
Q5 Building relationships	19%	2	7.60%	2	7.60%	4	15.20%	2	7.60%	4	15.20%	3	11.40%	3	11.40%
Q6 Safeguarding	14%	3	8.40%	3	8.40%	4	11.20%	1	2.80%	2	5.60%	4	11.20%	3	8.40%
Quality - Sub total score	90%		49.00%		35.40%		62.80%		29.80%		61.00%		58.80%		59.40%
1) Strong Foundations	3.0%	4	2.40%	2	1.20%	4	2.40%	2	1.20%	4	2.40%	3	1.80%	4	2.40%
2) Every Opportunity to Succeed	4.5%	3	2.70%	2	1.80%	2	1.80%	1	0.90%	4	3.60%	4	3.60%	3	2.70%
3) A future built for everyone, an economy fit for all	2.5%	1	0.50%	2	1.00%	3	1.50%	2	1.00%	3	1.50%	2	1.00%	3	1.50%
Social value - Sub total score	10%		5.60%		4.00%		5.70%		3.10%		7.50%		6.40%		6.60%
Total Score	100%		54.60%		39.40%		68.50%		32.90%		68.50%		65.20%		66.00%

Question	Criteria weighting	Score Con 25	Con 25	Score Con 29	Con 29	Score Con 30	Con 30	Score Con 31	Con 31	Score Con 33	Con 33	Score Con 37	Con 37	Score Con 42	Con 42
Q1 Communication	17%	2	6.80%	4	13.60%	3	10.20%	2	6.80%	3	10.20%	2	6.80%	3	10.20%
Q2 Diversity	16%	3	9.60%	4	12.80%	3	9.60%	3	9.60%	3	9.60%	4	12.80%	3	9.60%
Q3 Recruitment and resources	11%	3	6.60%	4	8.80%	4	8.80%	4	8.80%	3	6.60%	3	6.60%	4	8.80%
Q4 Delivering Homecare services	13%	2	5.20%	4	10.40%	2	5.20%	2	5.20%	3	7.80%	3	7.80%	4	10.40%
Q5 Building relationships	19%	2	7.60%	4	15.20%	2	7.60%	3	11.40%	3	11.40%	3	11.40%	4	15.20%
Q6 Safeguarding	14%	3	8.40%	4	11.20%	4	11.20%	3	8.40%	3	8.40%	4	11.20%	4	11.20%
Quality - Sub total score	90%		44.20%		72.00%		52.60%		50.20%		54.00%		56.60%		65.40%
1) Strong Foundations	3.0%	3	1.80%	4	2.40%	2	1.20%	2	1.20%	3	1.80%	3	1.80%	3	1.80%
2) Every Opportunity to Succeed	4.5%	3	2.70%	3	2.70%	1	0.90%	2	1.80%	4	3.60%	3	2.70%	3	2.70%
3) A future built for everyone, an economy fit for all	2.5%	3	1.50%	2	1.00%	1	0.50%	2	1.00%	2	1.00%	3	1.50%	2	1.00%
Social value - Sub total score	10%		6.00%		6.10%		2.60%		4.00%		6.40%		6.00%		5.50%
Total Score	100%		50.20%		78.10%		55.20%		54.20%		60.40%		62.60%		70.90%

Question	Criteria weighting	Score Con 51	Con 51	Score Con 53	Con 53	Score Con 54	Con 54	Score Con 58	Con 58	Score Con 65	Con 65	Score Con 66	Con 66	Score Con 68	Con 68
Q1 Communication	17%	2	6.80%	2	6.80%	3	10.20%	4	13.60%	3	10.20%	4	13.60%	2	6.80%
Q2 Diversity	16%	3	9.60%	4	12.80%	3	9.60%	4	12.80%	3	9.60%	3	9.60%	4	12.80%
Q3 Recruitment and resources	11%	2	4.40%	2	4.40%	3	6.60%	3	6.60%	3	6.60%	3	6.60%	2	4.40%
Q4 Delivering Homecare services	13%	3	7.80%	2	5.20%	3	7.80%	3	7.80%	4	10.40%	3	7.80%	2	5.20%
Q5 Building relationships	19%	4	15.20%	2	7.60%	3	11.40%	4	15.20%	3	11.40%	3	11.40%	3	11.40%
Q6 Safeguarding	14%	2	5.60%	3	8.40%	4	11.20%	3	8.40%	5	14.00%	4	11.20%	3	8.40%
Quality - Sub total score	90%		49.40%		45.20%		56.80%		64.40%		62.20%		60.20%		49.00%
1) Strong Foundations	3.0%	4	2.40%	3	1.80%	3	1.80%	4	2.40%	3	1.80%	4	2.40%	2	1.20%
2) Every Opportunity to Succeed	4.5%	3	2.70%	3	2.70%	3	2.70%	3	2.70%	4	3.60%	3	2.70%	2	1.80%
3) A future built for everyone, an economy fit for all	2.5%	4	2.00%	2	1.00%	2	1.00%	4	2.00%	4	2.00%	3	1.50%	3	1.50%
Social value - Sub total score	10%		7.10%		5.50%		5.50%		7.10%		7.40%		6.60%		4.50%
Total Score	100%		56.50%		50.70%		62.30%		71.50%		69.60%		66.80%		53.50%

Question	Criteria weighting	Score Con 69	Con 69	Score Con 74	Con 74	Score Con 78	Con 78	Score Con 80	Con 80	Score Con 84	Con 84	Score Con 85	Con 85	Score Con 88	Con 88
Q1 Communication	17%	2	6.80%	2	6.80%	3	10.20%	3	10.20%	3	10.20%	2	6.80%	3	10.20%
Q2 Diversity	16%	4	12.80%	4	12.80%	4	12.80%	3	9.60%	3	9.60%	2	6.40%	4	12.80%
Q3 Recruitment and resources	11%	3	6.60%	2	4.40%	2	4.40%	2	4.40%	4	8.80%	2	4.40%	4	8.80%
Q4 Delivering Homecare services	13%	2	5.20%	2	5.20%	3	7.80%	3	7.80%	3	7.80%	2	5.20%	4	10.40%
Q5 Building relationships	19%	3	11.40%	3	11.40%	3	11.40%	4	15.20%	4	15.20%	3	11.40%	4	15.20%
Q6 Safeguarding	14%	2	5.60%	3	8.40%	3	8.40%	4	11.20%	4	11.20%	4	11.20%	3	8.40%
Quality - Sub total score	90%		48.40%		49.00%		55.00%		58.40%		62.80%		45.40%		65.80%
1) Strong Foundations	3.0%	4	2.40%	4	2.40%	3	1.80%	3	1.80%	4	2.40%	3	1.80%	4	2.40%
2) Every Opportunity to Succeed	4.5%	5	4.50%	3	2.70%	4	3.60%	5	4.50%	3	2.70%	2	1.80%	3	2.70%
3) A future built for everyone, an economy fit for all	2.5%	2	1.00%	3	1.50%	2	1.00%	2	1.00%	3	1.50%	3	1.50%	3	1.50%
Social value - Sub total score	10%		7.90%		6.60%		6.40%		7.30%		6.60%		5.10%		6.60%
Total Score	100%		56.30%		55.60%		61.40%		65.70%		69.40%		50.50%		72.40%

Question	Criteria weighting	Score Con 89	Con 89	Score Con 95	Con 95	Score Con 99	Con 99	Score Con 101	Con 101	Score Con 102	Con 102	Score Con 104	Con 104	Score Con 106	Con 106
Q1 Communication	17%	2	6.80%	2	6.80%	2	6.80%	3	10.20%	4	13.60%	3	10.20%	3	10.20%
Q2 Diversity	16%	2	6.40%	2	6.40%	2	6.40%	3	9.60%	4	12.80%	4	12.80%	4	12.80%
Q3 Recruitment and resources	11%	2	4.40%	2	4.40%	2	4.40%	2	4.40%	4	8.80%	3	6.60%	3	6.60%
Q4 Delivering Homecare services	13%	2	5.20%	2	5.20%	2	5.20%	2	5.20%	4	10.40%	4	10.40%	2	5.20%
Q5 Building relationships	19%	2	7.60%	2	7.60%	2	7.60%	3	11.40%	4	15.20%	4	15.20%	3	11.40%
Q6 Safeguarding	14%	2	5.60%	2	5.60%	2	5.60%	5	14.00%	5	14.00%	3	8.40%	4	11.20%
Quality - Sub total score	90%		36.00%		36.00%		36.00%		54.80%		74.80%		63.60%		57.40%
1) Strong Foundations	3.0%	2	1.20%	2	1.20%	1	0.60%	4	2.40%	4	2.40%	4	2.40%	4	2.40%
2) Every Opportunity to Succeed	4.5%	2	1.80%	2	1.80%	0	0.00%	3	2.70%	3	2.70%	4	3.60%	2	1.80%
3) A future built for everyone, an economy fit for all	2.5%	2	1.00%	2	1.00%	1	0.50%	3	1.50%	3	1.50%	4	2.00%	3	1.50%
Social value - Sub total score	10%		4.00%		4.00%		1.10%		6.60%		6.60%		8.00%		5.70%
Total Score	100%		40.00%		40.00%		37.10%		61.40%		81.40%		71.60%		63.10%

Question	Criteria weighting	Score Con 108	Con 108	Score Con 109	Con 109	Score Con 110	Con 110	Score Con 112	Con 112	Score Con 113	Con 113	Score Con 119	Con 119	Score Con 120	Con 120
Q1 Communication	17%	1	3.40%	2	6.80%	2	6.80%	2	6.80%	1	3.40%	2	6.80%	2	6.80%
Q2 Diversity	16%	1	3.20%	3	9.60%	3	9.60%	4	12.80%	2	6.40%	3	9.60%	4	12.80%
Q3 Recruitment and resources	11%	3	6.60%	4	8.80%	3	6.60%	4	8.80%	2	4.40%	3	6.60%	2	4.40%
Q4 Delivering Homecare services	13%	2	5.20%	3	7.80%	3	7.80%	3	7.80%	2	5.20%	2	5.20%	3	7.80%
Q5 Building relationships	19%	2	7.60%	3	11.40%	3	11.40%	3	11.40%	2	7.60%	3	11.40%	3	11.40%
Q6 Safeguarding	14%	1	2.80%	4	11.20%	4	11.20%	4	11.20%	2	5.60%	2	5.60%	4	11.20%
Quality - Sub total score	90%		28.80%		55.60%		53.40%		58.80%		32.60%		45.20%		54.40%
1) Strong Foundations	3.0%	2	1.20%	4	2.40%	3	1.80%	3	1.80%	2	1.20%	4	2.40%	2	1.20%
2) Every Opportunity to Succeed	4.5%	2	1.80%	2	1.80%	4	3.60%	4	3.60%	3	2.70%	4	3.60%	2	1.80%
3) A future built for everyone, an economy fit for all	2.5%	2	1.00%	2	1.00%	2	1.00%	3	1.50%	2	1.00%	2	1.00%	2	1.00%
Social value - Sub total score	10%		4.00%		5.20%		6.40%		6.90%		4.90%		7.00%		4.00%
Total Score	100%		32.80%		60.80%		59.80%		65.70%		37.50%		52.20%		58.40%

Question	Criteria weighting	Score Con 121	Con 121	Score Con 122	Con 122	Score Con 124	Con 124	Score Con 126	Con 126	Score Con 127	Con 127	Score Con 128	Con 128	Score Con 130	Con 130
Q1 Communication	17%	3	10.20%	3	10.20%	2	6.80%	2	6.80%	2	6.80%	1	3.40%	2	6.80%
Q2 Diversity	16%	3	9.60%	3	9.60%	3	9.60%	2	6.40%	2	6.40%	3	9.60%	3	9.60%
Q3 Recruitment and resources	11%	4	8.80%	2	4.40%	3	6.60%	3	6.60%	2	4.40%	2	4.40%	2	4.40%
Q4 Delivering Homecare services	13%	3	7.80%	3	7.80%	3	7.80%	3	7.80%	3	7.80%	3	7.80%	1	2.60%
Q5 Building relationships	19%	3	11.40%	4	15.20%	3	11.40%	4	15.20%	3	11.40%	2	7.60%	2	7.60%
Q6 Safeguarding	14%	4	11.20%	4	11.20%	4	11.20%	4	11.20%	1	2.80%	1	2.80%	3	8.40%
Quality - Sub total score	90%		59.00%		58.40%		53.40%		54.00%		39.60%		35.60%		39.40%
1) Strong Foundations	3.0%	4	2.40%	3	1.80%	3	1.80%	2	1.20%	2	1.20%	2	1.20%	2	1.20%
2) Every Opportunity to Succeed	4.5%	5	4.50%	4	3.60%	3	2.70%	2	1.80%	3	2.70%	2	1.80%	3	2.70%
3) A future built for everyone, an economy fit for all	2.5%	3	1.50%	2	1.00%	3	1.50%	2	1.00%	2	1.00%	2	1.00%	2	1.00%
Social value - Sub total score	10%		8.40%		6.40%		6.00%		4.00%		4.90%		4.00%		4.90%
Total Score	100%		67.40%		64.80%		59.40%		58.00%		44.50%		39.60%		44.30%

Question	Criteria weighting	Score Con 132	Con 132	Score Con 134	Con 134	Score Con 138	Con 138	Score Con 141	Con 141	Score Con 142	Con 142	Score Con 146	Con 146	Score Con 147	Con 147
Q1 Communication	17%	3	10.20%	1	3.40%	2	6.80%	2	6.80%	2	6.80%	2	6.80%	3	10.20%
Q2 Diversity	16%	3	9.60%	3	9.60%	3	9.60%	3	9.60%	4	12.80%	4	12.80%	4	12.80%
Q3 Recruitment and resources	11%	3	6.60%	3	6.60%	3	6.60%	3	6.60%	3	6.60%	3	6.60%	4	8.80%
Q4 Delivering Homecare services	13%	4	10.40%	2	5.20%	1	2.60%	3	7.80%	3	7.80%	3	7.80%	3	7.80%
Q5 Building relationships	19%	4	15.20%	3	11.40%	3	11.40%	3	11.40%	4	15.20%	3	11.40%	4	15.20%
Q6 Safeguarding	14%	4	11.20%	3	8.40%	2	5.60%	5	14.00%	4	11.20%	2	5.60%	5	14.00%
Quality - Sub total score	90%		63.20%		44.60%		42.60%		56.20%		60.40%		51.00%		68.80%
1) Strong Foundations	3.0%	3	1.80%	2	1.20%	3	1.80%	3	1.80%	2	1.20%	3	1.80%	4	2.40%
2) Every Opportunity to Succeed	4.5%	4	3.60%	2	1.80%	3	2.70%	3	2.70%	3	2.70%	4	3.60%	5	4.50%
3) A future built for everyone, an economy fit for all	2.5%	3	1.50%	2	1.00%	3	1.50%	1	0.50%	4	2.00%	3	1.50%	4	2.00%
Social value - Sub total score	10%		6.90%		4.00%		6.00%		5.00%		5.90%		6.90%		8.90%
Total Score	100%		70.10%		48.60%		48.60%		61.20%		66.30%		57.90%		77.70%

Question	Criteria weighting	Score Con 151	Con 151	Score Con 152	Con 152	Score Con 153	Con 153	Score Con 154	Con 154	Score Con 155	Con 155	Score Con 158	Con 158	Score Con 159	Con 159
Q1 Communication	17%	2	6.80%	3	10.20%	2	6.80%	3	10.20%	2	6.80%	4	13.60%	1	3.40%
Q2 Diversity	16%	3	9.60%	3	9.60%	3	9.60%	4	12.80%	3	9.60%	3	9.60%	2	6.40%
Q3 Recruitment and resources	11%	3	6.60%	4	8.80%	2	4.40%	3	6.60%	3	6.60%	2	4.40%	1	2.20%
Q4 Delivering Homecare services	13%	3	7.80%	4	10.40%	3	7.80%	3	7.80%	4	10.40%	4	10.40%	2	5.20%
Q5 Building relationships	19%	3	11.40%	3	11.40%	2	7.60%	3	11.40%	4	15.20%	4	15.20%	2	7.60%
Q6 Safeguarding	14%	4	11.20%	5	14.00%	2	5.60%	3	8.40%	2	5.60%	5	14.00%	1	2.80%
Quality - Sub total score	90%		53.40%		64.40%		41.80%		57.20%		54.20%		67.20%		27.60%
1) Strong Foundations	3.0%	2	1.20%	4	2.40%	2	1.20%	3	1.80%	3	1.80%	3	1.80%	3	1.80%
2) Every Opportunity to Succeed	4.5%	1	0.90%	4	3.60%	2	1.80%	4	3.60%	4	3.60%	3	2.70%	1	0.90%
3) A future built for everyone, an economy fit for all	2.5%	0	0.00%	3	1.50%	2	1.00%	3	1.50%	3	1.50%	3	1.50%	1	0.50%
Social value - Sub total score	10%		2.10%		7.50%		4.00%		6.90%		6.90%		6.00%		3.20%
Total Score	100%		55.50%		71.90%		45.80%		64.10%		61.10%		73.20%		30.80%

Question	Criteria weighting	Score Con 160	Con 160	Score Con 162	Con 162	Score Con 164	Con 164	Score Con 166	Con 166						
Q1 Communication	17%	2	6.80%	3	10.20%	1	3.40%	4	13.60%						
Q2 Diversity	16%	3	9.60%	4	12.80%	3	9.60%	3	9.60%						
Q3 Recruitment and resources	11%	2	4.40%	4	8.80%	2	4.40%	3	6.60%						
Q4 Delivering Homecare services	13%	3	7.80%	4	10.40%	2	5.20%	4	10.40%						
Q5 Building relationships	19%	3	11.40%	4	15.20%	3	11.40%	4	15.20%						
Q6 Safeguarding	14%	3	8.40%	4	11.20%	4	11.20%	5	14.00%						
Quality - Sub total score	90%		48.40%		68.60%		45.20%		69.40%						
1) Strong Foundations	3.0%	4	2.40%	4	2.40%	3	1.80%	4	2.40%						
2) Every Opportunity to Succeed	4.5%	3	2.70%	3	2.70%	2	1.80%	4	3.60%						
3) A future built for everyone, an economy fit for all	2.5%	3	1.50%	3	1.50%	2	1.00%	3	1.50%						
Social value - Sub total score	10%		6.60%		6.60%		4.60%		7.50%						
Total Score	100%		55.00%		75.20%		49.80%		76.90%						