

## Appendix 2

### GENERAL INSURANCE CONTRACTS

#### TENDER EVALUATION GRIDS

##### Property Insurance

<b>Evaluation Criteria</b>	<b>Contractor A Score (%)</b>
Price (60%)	60.0
Policy Cover (20%)	18.04
Social Value (10%)	0.00
Claims Handling (5%)	4.92
Added Value and Innovation (5%)	2.61
Combined Quality Score (40%)	25.57
<b>Overall Tender Score (100%)</b>	<b>85.57</b>

##### Liability Insurance, Liability Claims handling and Fidelity

<b>Evaluation Criteria</b>	<b>Contractor A Score (%)</b>	<b>Contractor B Score (%)</b>
Price (50%)	50.0	43.8
Policy Cover (30%)	28.65	27.55
Social Value (10%)	4.00	0.00
Claims Handling (5%)	5.00	4.95
Added Value and Innovation (5%)	1.88	2.46
Combined Quality Score (50%)	39.53	34.96
<b>Overall Tender Score (100%)</b>	<b>89.53</b>	<b>78.76</b>

##### Motor Fleet Insurance

<b>Evaluation Criteria</b>	<b>Contractor A Score (%)</b>	<b>Contractor B Score (%)</b>
Price (60%)	60	54.2
Policy Cover (20%)	19.12	19.29
Social Value (10%)	4.00	0.00
Claims Handling (5%)	5.00	4.93

Added Value and Innovation (5%)	2.34	2.42
Combined Quality Score (40%)	30.46	26.64
<b>Overall Tender Score (100%)</b>	<b>90.46</b>	<b>80.84</b>

### Personal Accident, Travel and School Journey Insurance

<b>Evaluation Criteria</b>	<b>Contractor A Score (%)</b>
Price (60%)	60.0
Policy Cover (20%)	14.79
Social Value (10%)	0.00
Claims Handling (5%)	4.58
Added Value and Innovation (5%)	2.82
Combined Quality Score (40%)	22.19
<b>Overall Tender Score (100%)</b>	<b>82.19</b>

### Terrorism Insurance

<b>Evaluation Criteria</b>	<b>Contractor A Score (%)</b>	<b>Contractor B Score (%)</b>	<b>Contractor C Score (%)</b>
Price (60%)	57.3	60.0	48.0
Policy Cover (20%)	20.00	17.64	20.00
Social Value (10%)	0.00	0.00	4.60
Claims Handling (5%)	5.00	3.75	3.50
Added Value and Innovation (5%)	3.00	2.11	3.45
Combined Quality Score (40%)	28.00	23.50	31.55
<b>Overall Tender Score (100%)</b>	<b>85.30</b>	<b>83.50</b>	<b>79.55</b>

### Engineering Inspection Insurance

<b>Evaluation Criteria</b>	<b>Contractor A Score (%)</b>	<b>Contractor B Score (%)</b>
Price (60%)	60.0	49.4
Inspection Requirements (25%)	23.77	22.95
Social Value (10%)	0.00	4.60
Added Value and Innovation (5%)	4.08	4.22
Combined Quality Score (40%)	27.85	31.77

<b>Overall Tender Score (100%)</b>	<b>87.85</b>	<b>81.17</b>