



**Report of the Strategic Director  
Community Wellbeing and the  
Strategic Director Children and  
Young People**

**Officer Key Decision Report**

**Authority to Award Contracts for Adult Social Care and Children and Young People with Disabilities Homecare Services**

<b>Wards Affected:</b>	All
<b>Key or Non-Key Decision:</b>	Key
<b>Open or Part/Fully Exempt:</b>	Part Exempt – Appendix 1 is exempt as it contains the following category of exempt information as specified in Paragraph 3, Schedule 12A of the Local Government Act 1972, namely: "Information relating to the financial or business affairs of any particular person (including the authority holding that information)"
<b>No. of Appendices:</b>	Appendix 1 – EXEMPT Appendix 2 – Tender Evaluation Grids and score breakdowns Appendix 3 – Equality Impact Assessment
<b>Background Papers<sup>1</sup>:</b>	
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## **1.0 Purpose of the Report**

- 1.1 This report concerns the award of Contracts for Adult Social Care and Children and Young People with Disabilities Homecare Services. This report requests authority to award contracts as required by Contract Standing Order 88. This report summarises the process undertaken in tendering this contract and, following the completion of the evaluation of the tenders, recommends to whom the contract should be awarded.

## **2.0 Recommendation(s)**

That:

- 2.1 the Strategic Director, Community Wellbeing in consultation with the Lead Member for Adult Social Care, approves the award of the contracts for Lots 1 to 13, and Lots 16 to 19 to the providers referenced below in Schedule 1 List of Providers for a period of 3 years with an option to extend for 2 years.
- 2.2 the Strategic Director, Children and Young People in consultation with the Lead Member for Children's Safeguarding, Early Help and Social Care, approves the award of the contracts for Lot 14 and Lot 15 to the providers referenced below in Schedule 1 List of Providers for a period of 3 years with an option to extend for 2 years.
- 2.3 the Strategic Director, Community Wellbeing and Lead Member for Adult Social Care note the withdrawal of Lot 20 from the framework and that the contract for Lot 20 will not be awarded under the framework.

## **3.0 Detail**

- 3.1 Currently the council spends in excess of £18m per year on homecare. Whilst Brent has had good control over spend on homecare, the council is not meeting objectives such as paying care workers the London Living Wage or minimising the use of zero-hours contracts.
- 3.2 These contract awards will allow Brent Council to move to a patch-based model for older people and physical disabilities homecare, dividing the borough into 13 patches to align with proposed primary care networks, with a lead provider for each. For specialist homecare services (Learning Disabilities, Children and Young People with Disabilities and Mental Health), there will be fewer patches because the lower number of homecare hours delivered does not allow for these services to be arranged in the same way as for older people/physical disabilities.
- 3.3 Lot locality, projected hours and cost per annum for each Lot can be found in tables 1, 2 and 3 (Lot Locality Projection) below in Schedule 1.

- 3.4 Lot 20 was the formation of a Homecare Framework (all lead providers and up to 10 additional providers). Should the lead providers in Lots 1 to 19 not be able to accept a care package, it was intended that they would be offered to providers in Lot 20.

Full details are set out in the report approved in November 2019 by Cabinet titled Authority to Tender for Homecare Services in Brent.

### **The Tender Process**

- 3.5 The new contracts will be let for a period of 3 years with the option to extend for periods for up to 2 years for Lot 1 to Lot 19.
- 3.6 Advertisements were placed in the Official Journal of the European Union (OJEU) and the London Tenders Portal on 27/11/2019 to seek initial expressions of interest, which elicited 235 initial enquires. Contractors were provided with an outline specification and details of the tender approach and were invited to complete a selection questionnaire and tender response using the Council's Electronic Tendering Facility. 93 contractors subsequently completed the questionnaire and tender response.
- 3.7 Shortlisting was carried out on the basis of incomplete or incorrectly completed bids and by using the Selection Questionnaire (SQ) Pass/Fail criteria including a CQC threshold; disregarding 17 bids. The 76 remaining bidders' technical questions were then scored and moderated in February 2020. Bidders failed the final scored SQ evaluation for Lots within the applicable specialism if they:
- (a) Score 0 out of the available 5 for any of the scored questions.
  - (b) Score 1 out of the available 5 for any 2 of the scored questions.
  - (c) Receive a total score less than 50% against the scored questions

Each Bidder's scored questions were evaluated under each specialism as follows:

- Older People and Physical Disability Provider (Lots 1 to 13)
- Specialist Provider Children's Homecare (Lots 14 to 15)
- Specialist Provider Learning Disabilities (Lots 16 to 17)
- Specialist Provider Mental Health (Lots 18 to 19)

Bidders submitted under one of the four specialisms listed above if they wanted to be considered for Lot 20 and not as a lead provider.

The predominant reason for providers not proceeding to the next stage is the 50% total score threshold.

**Older People and Physical Disability Provider (Lots 1 to 13)** Out of 74 providers who had their technical ability scored, 41 providers met the required thresholds and had their ITT responses opened.

**Specialist Provider Children's Homecare (Lots 14 to 15)** Out of 13 providers who had their technical ability scored, 7 providers met the required thresholds and had their ITT responses opened.

**Specialist Provider Learning Disabilities (Lots 16 to 17)** Out of 20 providers who had their technical ability scored, 10 providers met the required thresholds and had their ITT responses opened.

**Specialist Provider Mental Health (Lots 18 to 19)** Out of 20 providers who had their technical ability scored, 9 providers met the required thresholds and had their ITT responses opened.

3.8 The tendering instructions stated that the contracts would be awarded on the basis of the most economically advantageous tender(s) calculation based on: 90% of the points being awarded for the quality criteria and 10% on the Social Value criterion and that in evaluating tenders, the Council would have regard to the following:

- Understanding & Knowledge
- Quality, Performance & Outcomes
- Delivery & Sustainability
- Composition of price
- Safeguarding
- Equalities & Community Benefits

As outlined in the tender documents; the tenderer achieving the highest score for their Tender within each specialism has been appointed to its preferred Lot(s);

The second highest scoring and subsequent scoring tenderer has then been appointed to their next available Lot(s) preference within the specialism (in order of organisation ranking) until the Council makes an appointment to all Lots.

Where tenderers received a total score of less than 50%, that organisation failed the tender requirement and they have not been recommended for a contract award. Where insufficient organisations were available to enable the Council to appoint an organisation to all Lots, it has been recommended the organisation achieving the highest score within the specialism be award the remaining Lot.

3.9 Whilst Tenderers were able to bid for as many services as they wish, they can only be:

- awarded a maximum of up to two Older People and Physical Disability patches (Lot 1 to Lot 13); or
  - awarded a maximum of one Older People and Physical Disability patch (Lot 1 to Lot 13) and one of the Specialist Provider Children’s Homecare or Specialist Provider Learning Disabilities or Specialist Provider Mental Health Zones (Lot 14 to Lot 19)
  - the Lead provider for one of the Specialist Provider Children’s Homecare or Specialist Provider Learning Disabilities and Specialist Provider Mental Health Zones (lots 14 to 19) – they will not be awarded two of these zones
- 3.10 All Lead Providers and up to 10 additional Providers were to be appointed to Lot 20 in accordance to the tender documents. The 10 additional Providers were to consist of succeeding ranked providers after the lead provider(s) as follows;
- The next top 4 highest ranked Older People and Physical Disability providers (Lots 1 to 13)
  - The next top 2 highest ranked Specialist Provider Children’s Homecare providers (Lots 14 to 15)
  - The next top 2 highest ranked Specialist Provider Learning Disabilities providers (Lots 16 to 17)
  - The next top 2 highest ranked Specialist Provider Mental Health providers (Lots 18 to 19)
- 3.11 Due to the impact of COVID-19 the Council is of the view that it requires a larger pool of providers than previously anticipated, therefore it is not recommended to award Lot 20. It is proposed that officers further review the council’s requirements and retender any excess homecare services. The Council will continue to spot purchase these services until a new commissioning mechanism has been procured. The Council has the discretion to re-run the whole or part of the procurement. There is nothing that precludes the Council from doing so if it chooses to and in the event that it is re-run, the tender for lot 20 will be packaged in a slightly different way.

### **Evaluation process**

- 3.12 The tender evaluation was carried out by a panel of officers from Adult Social Care, Health, Children and Young People, Finance and Procurement.
- 3.13 All tenders had to be submitted electronically no later than 12:00 noon on 15 January 2020. Tenders were opened on 15 January 2020 and 76 valid tenders were received. After the initial SQ evaluation, in March 2020 the tender evaluation was put on hold due to the impact of extra work caused by COVID-19 (coronavirus) within Social Care, and the award decision was also pushed back to autumn 2020. The ITT evaluations restarted again in May with the final

moderations taking place in June 2020. Each member of the evaluation panel read their allocated question responses and carried out an initial evaluation of how well they considered each of the award criteria was addressed in the tender.

- 3.14 Individual panels met for each question and each submission was marked by the whole panel against the award criteria. All post Covid moderations took place successfully online via video conferencing.
- 3.15 The names of the tenderers are contained in Appendix 1. The scores received by the tenderers are included in Appendix 2.
- 3.16 It should be noted that:
  - 3.16.1 Contractor M was the highest scoring tenderer for Older People and Physical Disability Provider specialism. Officers therefore recommend the award of the contract for Lot 5 and Lot 9 to Contractor M, namely Eleanor Nursing and Social Care Limited;
  - 3.16.2 Contractor AM was the second highest scoring tenderer for Older People and Physical Disability Provider specialism. Officers therefore recommend the award of the contract for Lot 10 and Lot 11 to Contractor AM, namely Supreme Care Services Limited;
  - 3.16.3 Contractor U was the third highest scoring tenderer for Older People and Physical Disability Provider specialism. Officers therefore recommend the award of the contract for Lot 3 and Lot 4 to Contractor U, namely J.C Michael Group Ltd;
  - 3.16.4 Contractor T was the fourth highest scoring tenderer for Older People and Physical Disability Provider specialism. Officers therefore recommend the award of the contract for Lot 12 and Lot 13 to Contractor T, namely Healthvision UK Ltd;
  - 3.16.5 Contractor Y was the fifth highest scoring tenderer for Older People and Physical Disability Provider specialism. Officers therefore recommend the award of the contract for Lot 1 and Lot 6 to Contractor Y, namely MiHomecare Limited.
  - 3.16.6 Contractor B was the sixth highest scoring tenderer for Older People and Physical Disability Provider specialism. Officers therefore recommend the award of the contract for Lot 2 and Lot 7 to Contractor B, namely Active Care and Support Ltd.
  - 3.16.7 Contractor J was the seventh highest scoring tenderer for Older People and Physical Disability Provider specialism. Officers therefore recommend the award of the contract for Lot 8 to Contractor J, namely Dendera Ltd t/a Dendera Care;

- 3.16.8 Contractor AK was the highest scoring tenderer for Specialist Provider Children's Homecare. Insufficient organisations were available to enable Officers to recommend four organisations to Lot 14 and Lot 15. Officers therefore recommend the award of the contract for Lot 14 and Lot 15 to Contractor AK, namely Standard Nursing Agency and Care Services Ltd. The Council has the discretion to award two specialist Lots to a single organisation as noted in paragraph 3.8;
- 3.16.9 Contractor AM was the second highest scoring tenderer for Specialist Provider Children's Homecare. Due to the award recommendation in paragraph 3.16.2 further awards are not permissible in accordance with the tender instructions as noted in paragraph 3.9. Officers therefore have not recommend any further Lot awards to Contractor AM, namely Supreme Care Services Limited;
- 3.16.10 Contractor AN was the third highest scoring tenderer for Specialist Provider Children's Homecare. Officers therefore recommend the award of the contract for Lot 15 to Contractor AN, namely Supreme Company and Sons Ltd;
- 3.16.11 Contractor R was the fourth highest scoring tenderer for Specialist Provider Children's Homecare. Officers therefore recommend the award of the contract for Lot 14 to Contractor R, namely Goldsmith Personnel;
- 3.16.12 Contractor AM was the highest scoring tenderer for Specialist Provider Learning Disabilities. Due to the award recommendation in paragraph 3.16.2 further awards are not permissible in accordance with the tender instructions as noted in paragraph 3.9. Officers therefore have not recommend any further Lot awards to Contractor AM, namely Supreme Care Services Limited;
- 3.16.13 Contractor R was the second highest scoring tenderer for Specialist Provider Learning Disabilities. Due to the award recommendation in paragraph 3.16.11 further awards are not permissible in accordance with the tender instructions as noted in paragraph 3.9. Officers therefore have not recommend any further Lot awards to Contractor R, namely Goldsmith Personnel;
- 3.16.14 Contractor AO was the third highest scoring tenderer for Specialist Provider Learning Disabilities. Officers therefore recommend the award of the contract for Lot 16 to Contractor AO, namely Unique Personnel (UK) Ltd;
- 3.16.15 Contractor C was the fourth highest scoring tenderer for Specialist Provider Learning Disabilities. Officers therefore recommend the award of the contract for Lot 17 to Contractor C, namely Allfor Care Services Ltd;
- 3.16.16 Contractor AM was the highest scoring tenderer for Specialist Provider Mental Health. Due to the award recommendation in paragraph 3.16.2 further awards are not permissible in accordance with the tender instructions as noted in paragraph 3.9. Officers therefore have not recommend any further Lot awards to Contractor AM, namely Supreme Care Services Limited;

3.16.17 Contractor R was the second highest scoring tenderer for Specialist Provider Mental Health. Due to the award recommendation in paragraph 3.16.11 further awards are not permissible in accordance with the tender instructions as noted in paragraph 3.9. Officers therefore have not recommend any further Lot awards to Contractor R, namely Goldsmith Personnel;

3.16.18 Contractor AO was the third highest scoring tenderer for Specialist Provider Mental Health. Due to the award recommendation in paragraph 3.16.14 further awards are not permissible in accordance with the tender instructions as noted in paragraph 3.9. Officers therefore have not recommend any further Lot awards to Contractor AO, namely Unique Personnel (UK) Ltd;

3.16.19 Contractor AA was the fourth highest scoring tenderer for Specialist Provider Mental Health. Officers therefore recommend the award of the contract for Lot 18 to Contractor AA, namely OneCare Uk Ltd;

3.16.20 Contractor D was the fifth highest scoring tenderer for Specialist Provider Mental Health. Officers therefore recommend the award of the contract for Lot 19 to Contractor D, namely Bluebird Care Brent;

3.17 The contracts will commence on January 2021 subject to the Council's observation of the requirements of the mandatory standstill period noted in paragraph 5.4 below.

#### 4.0 Financial Implications

4.1 The total spend on adults and children's homecare services will increase from £18.5m in 2019/20 to £28.8m by 2024/25 as shown in the table below. This is a total increase of £10.3m, of which £5.3m is attributable to LLW implementation. These costings are an update of the costings that were provided in the Authority to Tender for Homecare Services report which went to Cabinet in November 2019 and reflect the latest estimates of future homecare costs based on current trends.

	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25
Adult Social Care	£17,596,059	£19,909,428	£23,711,237	£24,878,560	£26,087,036	£27,337,941
Children with Disabilities	£963,527	£1,038,575	£1,290,894	£1,354,445	£1,420,238	£1,488,340
<b>Total Cost</b>	<b>£18,559,586</b>	<b>£20,948,003</b>	<b>£25,002,131</b>	<b>£26,233,005</b>	<b>£27,507,274</b>	<b>£28,826,281</b>

4.2 Homecare providers are already legally required to pay care workers National Living Wage, and this is a rate that is already subject to inflation. The Council has already budgeted for inflationary increases in the National Living Wage in the medium term financial strategy.



4.3 The council has an annual £1.5m budget in the medium term financial strategy to pay for London Living Wage implementation. It is proposed that this fund be utilised in full from 2020/21 to 2022/23 which totals £4.5m, with a further £0.8m to be utilised in 2023/24 to support the implementation of LLW in homecare contracts, all of which totals £5.3m. This means that there is sufficient budget in medium term financial strategy to fund LLW implementation for Homecare.

## **5.0 Legal Implications**

5.1 Local Authorities have a statutory duty under the Care Act 2014 and the Children Act 1989 to provide care and support for adults and adult carers and to provide care and support for children and young carers respectively in their area. The Local Authority may meet the duty by providing the care and support itself or by arranging for a person other than it to provide a service.

5.2 Under the Public Contracts Regulations 2015 ('the EU Regulations'), provision of homecare services for children and young people with disabilities are classed as a schedule 3 service. The estimated value of the framework and each contract under it over their lifetime are in excess of the EU threshold for Schedule 3 service and therefore governed by the EU Regulations. Regulation 33 sets out the procedure for establishing and awarding contracts under a framework and paragraph 3 of this report details the process undertaken by Officers in respect of this framework which is in accordance with the EU Regulations.

5.3 The award of the contracts is also subject to the Council's own Standing Orders in respect of High Value contracts and Financial Regulations in that Cabinet approval to award the contracts would be required. However in the Cabinet report of 11<sup>th</sup> November 2019, Cabinet delegated authority to award the framework and contracts for homecare services for adults to the Strategic Director, Community Wellbeing in consultation with the Lead Member for Adult Social Care and contracts for homecare services for children and young people with disabilities to the Strategic Director, Children and Young People in consultation with the Lead Member for Children's Safeguarding, Early Help and Social Care. It is therefore considered that you have the authority to award the contracts under the framework.

5.4 As advised in the Cabinet Report requesting authority to tender the framework, the Council will observe the EU Regulations relating to the observation of a minimum 10 calendar day standstill period before the framework and contracts can be awarded. The requirements include notifying all tenderers in writing of the Council's decision to award and providing additional debrief information to unsuccessful tenderers with an opportunity to challenge the Council's award decision if such challenge is justifiable. Should a justifiable challenge be made, the award of contracts will be suspended, in that the Council must refrain from entering into the contracts until the matter is resolved with the unsuccessful tenderer or suspension lifted by a court order if a claim form has been issued.

If however no challenge is made during the standstill period, as soon as possible after the standstill period ends, the successful tenderer will be issued with a letter of acceptance and the contracts can commence.

5.5 As mentioned in the Cabinet report, as the Reablement services will be brought back in-house, it is likely to result in insourcing of staff into the council from external providers pursuant to TUPE. There will also be transfer of staff from some of the current providers to those appointed under the contracts and although the Council will not be involved in such transfers, it obtained and provided relevant information to tenderers during the tender process in respect of current providers staff pursuant to TUPE.

5.6 Although all the lots were tendered at the same time, the Council has the discretion under the ITT (27.2) to accept the whole or part of any Tender and/or any part of any lot, so it is possible for the tender exercise for lot 20 to be discontinued.

## **6.0 Equality Implications**

6.1 The very nature of homecare services means that they are targeted at, and are disproportionately accessed by, vulnerable adults and children who are also more likely experience multiple disadvantage due to their age, disabilities and health conditions. Equalities issues have been taken into account throughout the review of homecare in Brent and have been a key focus in the development of the new service model and service specification.

6.2 An Equalities Analysis has been completed. Where negative impacts have been identified these have been addressed within the service model and specification. Where positive impacts of the proposed model have been identified they have been enhanced where possible. An example of this is the focus placed on specialist providers to work with specific client groups, and the way the zones have been developed.

6.3 The proposed new service model will not remove services, but it will change the way services are delivered and will place greater emphasis on a personalised outcomes based approach.

6.4 The new service model is expected to deliver improved quality of service provision, improved service user experience, and establish more productive working relationships with providers. Impacts will be monitored throughout the implementation period and beyond via ongoing service user and provider engagement and the Quality Assurance Framework, the Outcomes Framework and Performance Management Framework that are included in the service specification and associated schedules.

## **7.0 Consultation with Ward Members and Stakeholders**

- 7.1 As these contracts have borough wide implications, specific consultation has not been carried out with ward councillors.
- 7.2 There has been significant engagement with service users, carers and homecare providers. Engagement with service users and carers was carried out in the first half of 2019 ahead of going out to tender. Officers attended day centres, the Brent Carers Forum and carried out telephone surveys to understand what is important to services users (and their carers) when receiving homecare. This factors that were of most importance were:
- Carers turning up on time
  - Having the same carer
  - Being able to contact the care agency when you need to speak with them
  - Having flexibility to change the times of care calls
  - Carers coming from the same culture / ethnic / religious group
  - Having carers who help you do more for yourself
- 7.3 It is the view of officers that these factors are taken into account in the new model. Working on smaller patches will mean that carers are not having to travel across the borough to get to their care calls. It will also help providers plan their care rotas so that there is consistency of care worker(s).
- 7.4 Working with fewer providers will help the council to manage relationships in a more proactive way and the council's expectation is that providers will develop a close relationship with service users to enable them to be more flexible about the times of care calls, and work in a way that encourages more independence for service users. When there is consistency of care worker, there is more opportunity to take positive risks with service users.
- 7.5 On the basis of the consultation responses, officers are confident that the new homecare model will be able to address the needs of people receiving homecare services and improve the service offered to residents.
- 7.6 Prior to formally starting the procurement, a considerable amount of work was undertaken to prepare the new homecare model with providers. To inform the strategy and engage the homecare market, there were forums held with providers throughout 2018 and 2019. Seventy eight providers attended the homecare forums and market warming events, including 24 Brent based providers.
- 7.7 The forums were held to inform providers of our intentions ahead of going out to tender, what the aims and objectives for the service would be, advising them we were moving to a patch based model, looking for lead providers and having a pool of suppliers to call off from, based on a framework model.
- 7.8 Table discussions and feedback sessions were also held during these forums to enable providers to share their views with commissioners. Follow up
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sessions with providers were held after these events for suppliers who wanted additional information and guidance so they could be appropriately prepared for the forthcoming procurement.

## **8.0 Human Resources**

8.1 This service is currently provided by an external contractor and there are no implications for Council staff arising from retendering the contract.

## **9.0 Public Services (Social Value) Act 2012**

9.1 The Council is under duty pursuant to the Public Services (Social Value) Act 2012 (“the Social Value Act”) to consider how services being procured might improve the economic, social and environmental well-being of its area; how, in conducting the procurement process, the Council might act with a view to securing that improvement; and whether the Council should undertake consultation. Officers have had regard to considerations contained in the Social Value Act in relation to the procurement.

9.2 Set out relevant Social Value Act considerations to include reference to social value being 10% of the evaluation score and that in evaluating tenders, the Council have requested to the following:

- Providing specialist training for residents and Voluntary Sector groups
- Encouraging people to contribute to clean air in Brent by using alternatives to cars for those journeys where it makes sense, by prioritising more walking and cycling routes, promoting sustainable means of transport and the health benefits of being more active
- Reduce isolation for Residents in Brent

**Report sign off:**

***Phil Porter***

Strategic Director, Community Wellbeing

***Gail Tolley***

Strategic Director of Children and Young People

## Schedule 1

### A. List of Providers appointed and the Lots they are appointed to:

Lot	Services	Name of Contractor
1	Provision of Services for Older People and Physical Disability Patch 1 Northwick Park and Preston	MiHomecare Limited
2	Provision of Services for Older People and Physical Disability Patch 2 Sudbury	Active Care & Support Ltd
3	Provision of Services for Older People and Physical Disability Patch 3 Tokyngton	J.C Michael Group Ltd
4	Provision of Services for Older People and Physical Disability Patch 4 Wembley Central & Alperton	J.C Michael Group Ltd
5	Provision of Services for Older People and Physical Disability Patch 5 Stonebridge	Eleanor Nursing and Social Care Limited
6	Provision of Services for Older People and Physical Disability Patch 6 Queensbury & Kenton	MiHomecare Limited
7	Provision of Services for Older People and Physical Disability Patch 7 Barnhill	Active Care & Support Ltd
8	Provision of Services for Older People and Physical Disability Patch 8 Welsh Harp & Fryent	Dendera Ltd t/a Dendera Care
9	Provision of Services for Older People and Physical Disability Patch 9 Dudden Hill & Dollis Hill	Eleanor Nursing and Social Care Limited
10	Provision of Services for Older People and Physical Disability Patch 10 Harlesden	Supreme Care Services Limited
11	Provision of Services for Older People and Physical Disability Patch 11 Willesden Green & Kensal Green	Supreme Care Services Limited
12	Provision of Services for Older People and Physical Disability Patch 12 Mapesbury & Brondesbury	Healthvision UK Ltd
13	Provision of Services for Older People and Physical Disability Patch 13 Queens Park and Kilburn	Healthvision UK Ltd
14	Specialist Provider Children's Homecare West Zone (2 providers to be appointed)	<ul style="list-style-type: none"> <li>• Standard Nursing Agency and Care Services Ltd</li> <li>• Goldsmith Personnel</li> </ul>
15	Specialist Provider Children's Homecare East Zone (2 providers to be appointed)	<ul style="list-style-type: none"> <li>• Standard Nursing Agency and Care Services Ltd</li> <li>• Supreme Company and Sons Ltd</li> </ul>
16	Specialist Provider Learning Disabilities North Zone	Unique Personnel (UK) Ltd

17	Specialist Provider Learning Disabilities South Zone	Allfor Care Services Ltd
18	Specialist Provider Mental Health North Zone	Onecare-uk Ltd
19	Specialist Provider Mental Health South Zone	Bluebird Care Brent

## B. Lot Localities Projection

**Table 1 – Older People / Physical Disability Homecare Localities**

Locality	Lot / Zone		2021-22 Indicative No of hours	2021-22 Indicative Costs
Harness	1	Northwick Park and Preston	106,035	£2,067,691
	2	Sudbury	67,580	£1,317,810
	3	Tokyington	74,551	£1,453,741
	4	Wembley Central and Alperton	120,527	£2,350,281
	5	Stonebridge	87,415	£1,704,588
Willesden and Kingsbury	6	Queensbury and Kenton	101,506	£1,979,376
	7	Barnhill	61,209	£1,193,584
	8	Welsh Harp and Fryent	102,530	£1,999,326
	9	Dudden Hill and Dollis Hill	97,578	£1,902,765
Kilburn	10	Harlesden	87,197	£1,700,332
	11	Willesden Green and Kensal Green	117,890	£2,298,853
	12	Mapesbury and Brondesbury	96,063	£1,873,238
	13	Queens Park and Kilburn	101,152	£1,972,459
		<b>TOTAL</b>	<b>1,221,233</b>	<b>£23,814,044</b>

**Table 2 – Children’s Homecare Localities**

Service	Lot		2021-22 Indicative Hours	2021-22 Indicative Costs
Children's with Disabilities Services	14	Children's West (Zones 1-8)	19,031	£371,105
	15	Children's East (Zones 9-13)	19,031	£371,105
		<b>TOTAL</b>	<b>38,062</b>	<b>£742,210</b>

**Table 3 – Learning Disabilities and Mental Health**

Service	Lot		2021-22 Indicative No of Hours	2021-22 Indicative Costs
Learning Disabilities	16	LD North (Zones 1,2,4,6,7 & 8)	27,583	£537,874
	17	LD South (Zones 3,5 & 9-13)	17,721	£345,547
		<b>TOTAL</b>	<b>45,304</b>	<b>£883,421</b>
Mental Health	18	MH North (Zones 1-8)	20,995	£409,390
	19	MH South (Zones 9-13)	19,371	£377,733
		<b>TOTAL</b>	<b>40,366</b>	<b>£787,122</b>



