

**Appendix 1**

**Client / Business Index Contract: Evaluation of Final Tenders**

Criteria	Criteria: % of total score	Northgate		VisionWare	
		Weighted Score	% of total score	Weighted Score	% of total score
The Tenderer's experience of providing comparable services	12%	104.40	7.50%	106.49	7.65%
The Tenderer's technical merit/capacity to deliver the services	7%	80.62	5.79%	73.17	5.26%
Completeness of proposals in terms as set out in the Tender / adherence to procurement / contract requirements	7%	86.28	6.20%	80.19	5.76%
The appropriateness and effectiveness of the Tenderer's proposed solution and working methods as set out in its Method Statements / Aesthetic and functional characteristics, including design and usability	7%	67.60	4.86%	63.87	4.59%
Ability to meet the stated requirements and achieve continuous improvement and any consequential qualitative improvement for financial savings	22%	268.21	19.27%	255.06	18.32%
Understanding of and commitment to the Data Protection Act 1998	5%	54.38	3.91%	54.38	3.91%
Period for completion and delivery	10%	121.37	8.72%	88.62	6.37%
The quality of the solutions, systems or products offered	7%	77.90	5.60%	67.75	4.87%
The After Sales service and Technical assistance set out in the Tender	10%	117.83	8.46%	89.49	6.43%
The Contract Price and its component parts	13%	113.10	8.13%	180.96	13.00%
<b>Totals</b>	100%	1091.68	<b>78.43%</b>	1059.96	<b>76.15%</b>

(Note: maximum possible weighted score is 1392)