APPENDIX 1

<u>Payroll/HR IT Services Contract : Evaluation of Final Tenders</u>

Final scoring by the Evaluation Panel - 18thOct 2006

| CRITERIA | % | Tenderer A | | Tenderer B | | Tenderer C | |
|---------------------------------------------------------------------------------------------------|------------|------------|---------|------------|---------|------------|---------|
| | | points | Pts x % | points | Pts x % | points | Pts x % |
| • Previous appropriate experience implementing and managing a similar solution. | x 2 | 3.0 | 6.0 | 4.5 | 9.0 | 4.5 | 9.0 |
| • Plan of Implementation | <i>x</i> 2 | 3.5 | 7.0 | 3.0 | 6.0 | 3.5 | 7.0 |
| Approach to the management of the implementation. | x 2 | 4.0 | 8.0 | 3.0 | 6.0 | 3.5 | 7.0 |
| Approach to migration | x 2 | 4.0 | 8.0 | 3.5 | 7.0 | 4.0 | 8.0 |
| • Understanding of requirements: | | | | | | | |
| General | x 1 | 4.0 | 4.0 | 3.5 | 3.5 | 4.0 | 4.0 |
| Payroll | x 1 | 4.0 | 4.0 | 3.5 | 3.5 | 4.0 | 4.0 |
| HR | <i>x</i> 1 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 |
| • Exit or expiry plan | <i>x</i> 1 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| The overall appropriateness and effectiveness of the proposed system. | х 3 | 4.0 | 12.0 | 4.0 | 12.0 | 4.0 | 12.0 |
| Integration of the system | х 3 | 4.0 | 12.0 | 3.0 | 9.0 | 3.0 | 9.0 |
| • Search facilities | x 1 | 4.0 | 4.0 | 4.0 | 4.0 | 3.5 | 3.5 |
| Provision of help, training and support | x 1 | 4.0 | 4.0 | 3.5 | 3.5 | 3.5 | 3.5 |
| • Interface | x 1 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 |
| Audit compliance | x 1 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| • Input and validation | x 1 | 4.0 | 4.0 | 4.0 | 4.0 | 3.0 | 3.0 |
| • Security | x 1 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 |
| • Workflow | x 1 | 3.5 | 3.5 | 3.5 | 3.5 | 3.0 | 3.0 |
| • Document Imaging | x 1 | 3.5 | 3.5 | 3.0 | 3.0 | 3.0 | 3.0 |
| Retention of documents and electronic data | x 1 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 |
| • Flexibility of system | x 2 | 3.5 | 7.0 | 3.0 | 6.0 | 3.0 | 6.0 |

| CRITERIA | % | Tenderer A | | TendererB | | Tenderer C | |
|---------------------------------------------------------------------------------------|------------|------------|---------|-----------|---------|------------|---------|
| | | points | Pts x % | points | Pts x % | points | Pts x % |
| System Maintenance | x 1 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Application Support | x 1 | 3.5 | 3.5 | 3.0 | 3.0 | 3.0 | 3.0 |
| Network Support | x 1 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| • Capability of providing additional services & change control | x 1 | 3.0 | 3.0 | 2.5 | 2.5 | 3.5 | 3.5 |
| Further development of the system, incl built in savings, improvement and innovation. | x 2 | 3.0 | 6.0 | 3.0 | 6.0 | 3.0 | 6.0 |
| Disaster Recovery | <i>x</i> 1 | 3.5 | 3.5 | 4.0 | 4.0 | 4.0 | 4.0 |
| System availability | x 1 | 4.0 | 4.0 | 3.0 | 3.0 | 4.0 | 4.0 |
| Development of a working partnership with the Council. | x 1 | 4.5 | 4.5 | 3.0 | 3.0 | 3.0 | 3.0 |
| Self monitoring and quality control | x 1 | 3.5 | 3.5 | 3.0 | 3.0 | 3.5 | 3.5 |
| Self Service | <i>x</i> 3 | 4.0 | 12.0 | 3.5 | 10.5 | 3.5 | 10.5 |
| Management reporting | x 2 | 3.5 | 7.0 | 3.0 | 6.0 | 3.0 | 6.0 |
| Sub Total | | | 161.0 | | 148.0 | | 152.5 |
| Sub Totul | | | 101.0 | | 140.0 | | 102.0 |

| CRITERIA | | TendererA | | Tenderer B | | Tenderer C | |
|----------------------------------------------------------------------------------------------------|------------|-----------|---------|------------|---------|------------|---------|
| | | points | Pts x % | points | Pts x % | points | Pts x % |
| Solution capability of delivering specified standards, targets and requirements regarding Payroll: | | | | | | | |
| Pay and deduction codes and employee fields | x 1 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 |
| Statutory functions | <i>x</i> 1 | 4.0 | 4.0 | 4.0 | 4.0 | 3.0 | 3.0 |
| Non Brent Employers and schools payroll | x 1 | 4.0 | 4.0 | 3.5 | 3.5 | 3.5 | 3.5 |
| Payroll Data | x 1 | 4.0 | 4.0 | 4.0 | 4.0 | 3.5 | 3.5 |
| • Processes | x 1 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 |
| • Pensions | x 1 | 4.0 | 4.0 | 4.0 | 4.0 | 3.5 | 3.5 |
| Outputs/delivery | x 1 | 3.5 | 3.5 | 2.5 | 2.5 | 3.5 | 3.5 |
| Control Facilities | x 1 | 4.0 | 4.0 | 3.5 | 3.5 | 3.5 | 3.5 |
| Bank reconciliation | x 1 | 4.0 | 4.0 | 3.5 | 3.5 | 3.0 | 3.0 |
| Additional payroll runs/payments | x 1 | 4.0 | 4.0 | 2.5 | 2.5 | 3.0 | 3.0 |
| Cheque reconciliation | x 1 | 3.0 | 3.0 | 3.5 | 3.5 | 3.0 | 3.0 |
| Year End processing | x 1 | 4.0 | 4.0 | 3.0 | 3.0 | 3.5 | 3.5 |
| Tax and N.I.and statutory functions | x 1 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 |
| Car Mileage, Expenses and benefits and P11d reporting | x 1 | 4.0 | 4.0 | 3.5 | 3.5 | 3.0 | 3.0 |
| Annual Processing Schedule | x 1 | 3.5 | 3.5 | 4.0 | 4.0 | 4.0 | 4.0 |
| • Costing | x 2 | 4.5 | 9.0 | 3.5 | 7.0 | 3.5 | 7.0 |
| Sub Total | | | 67.0 | | 60.5 | | 59.0 |
| | | | | | | | |
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| CRITERIA | | TendererA | | Tenderer B | | Tenderer C | |
|--------------------------------------------------|-----|-----------|---------|------------|---------|------------|---------|
| | | points | Pts x % | points | Pts x % | points | Pts x % |
| Solution capability of delivering specified | | | | | | | |
| standards, targets and requirements | | | | | | | |
| regarding HR: | | | | | | | |
| • Personnel | x 2 | 3.5 | 7.0 | 3.5 | 7.0 | 3.5 | 7.0 |
| Attendance management | x 2 | 4.0 | 8.0 | 3.5 | 7.0 | 3.5 | 7.0 |
| Recruitment Processing | x 2 | 3.5 | 7.0 | 3.5 | 7.0 | 3.5 | 7.0 |
| Training administration | x 2 | 3.5 | 7.0 | 3.5 | 7.0 | 3.0 | 6.0 |
| Occupational Health | x 1 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 |
| Sub Total | | | 32.5 | | 31.5 | | 30.5 |
| TOTAL SCORE – Quality/Tech | | | 260.5 | | 240.0 | | 242.0 |
| Points awarded for Price (refer to Appendix 2) | | | 105.0 | | 65.4 | | 82.2 |
| TOTAL SCORE – Quality/Tech & Price | | | 365.5 | | 305.4 | | 324.2 |

Scoring Guide

| Score | Rating |
|-------|----------------------------------------------------------------|
| 0 | Insufficient information provided |
| 1 | Wholly unsatisfactory |
| 2 | Achieves a basic minimum standard, some concerns |
| 3 | Satisfactory, acceptable, no major concerns |
| 4 | Very good, full and robust response, gives confidence |
| 5 | Outstanding, exceeds expectations, adds value, full confidence |

- Half scores may be used to reflect the relative difference between solutions or Bids.
- However well a Bid or solution scores overall, it must **at least** achieve a basic minimum standard in respect of quality. The Authority reserves the right to reject a Bid or solution which does not achieve an equivalent score of two points or more in each of the quality criteria.